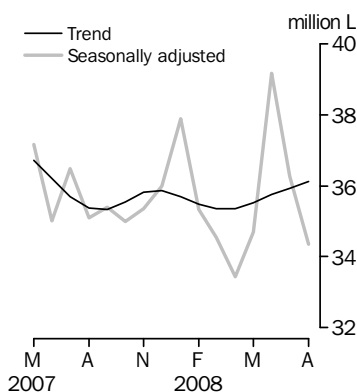


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 9 OCT 2008

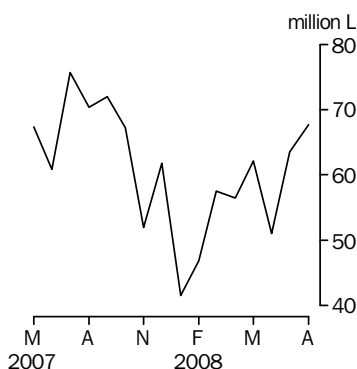
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Aug 2008 '000 L	Jul 2008 to Aug 2008 % change	Aug 2007 to Aug 2008 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	36 124	0.5	2.1
White table wine sales	17 344	0.5	1.3
Red and rosé table wine sales	13 213	0.2	3.1

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	34 343	-5.3	-2.1
White table wine sales	16 494	-6.8	-3.9
Red and rosé table wine sales	12 451	-4.5	-2.5

KEY POINTS

AUSTRALIAN WINE DOMESTIC SALES

DOMESTIC WINE SALES

- The trend estimate for domestic sales of Australian produced wine was 36.1 million litres in August 2008, an increase of 0.5% from July 2008.
- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.3 million litres this month, a fall of 5.3% on July 2008 and 2.1% on August last year.

WHITE TABLE WINE

- The trend estimate for domestic sales of Australian produced white wine rose by 0.5% to 17.3 million litres this month and was 1.3% higher than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced white wine was 16.5 million litres in August 2008, a decrease of 6.8% on July 2008 and 3.9% lower than August 2007.

RED/ROSÉ TABLE WINE

- The trend estimate for domestic sales of Australian produced red and rosé wine rose by 0.2% to 13.2 million litres this month and was 3.1% higher than August 2007.
- The seasonally adjusted estimate for domestic sales of Australian produced red and rosé wine was 12.5 million litres in August 2008, a decrease of 4.5% on July 2008 and 2.5% lower than August 2007.

AUSTRALIAN WINE EXPORTS

- Exports of Australian produced wine increased by 6.6% this month to 67.7 million litres. The value of the exported wine in August 2008 was \$235.7 million. Australia exported 700.0 million litres, with a total value of \$2.6 billion in the twelve months ending August 2008. This was a fall of 12.5% in volume and a decrease of 12.0% in value over the corresponding period to August 2007.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
September 2008	6 November 2008
October 2008	4 December 2008
November 2008	9 January 2009
December 2008	6 February 2009
January 2009	6 March 2009
February 2009	6 April 2009

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DATA NOTES

There are no notes about the data.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Brian Pink
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales increased by 0.5% from last month to 17.3 million litres. The trend estimate for red and rosé wine sales was 13.2 million litres which was 0.2% higher than July 2008.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

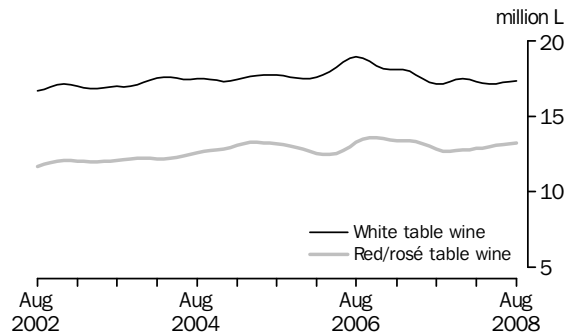


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased by 0.2% from last month, the sixth consecutive month of increase. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres fell 0.3% on last month after six consecutive months of increase.

TABLE WINE, Glass container less than 2 litres: Trend

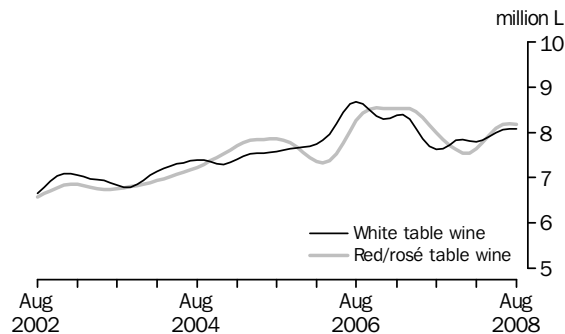
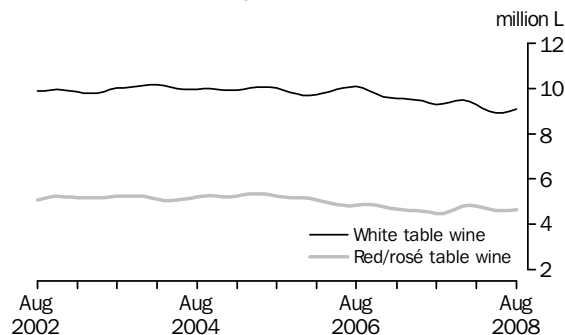


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs rose this month, showing an increase of 1.0%. The trend estimate for red and rosé wine sales in soft packs rose by 0.8% this month, the second consecutive monthly increase.

TABLE WINE, Soft pack containers: Trend

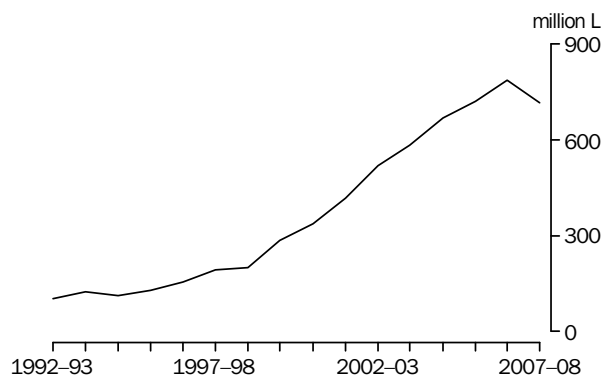


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows a fall from last year in the quantity of exports of Australian produced wine. In 2007–08 wine exports totalled 715 million litres, a fall of 9.2% from the 787 million litres exported in 2006–07. Further, the volume of Australian made wine exported in 2007–08 was 1.0% lower than the volume in 2005–06 (722 million litres). Apart from a fall in 1994–95, the 1990s saw a steady increase in Australian wine exported. The 1992–93 period saw Australia export more than 100 million litres for the first time. More than 300 million litres of wine sold to overseas markets during 2000–01, reaching the high of 787 million litres in 2006–07.

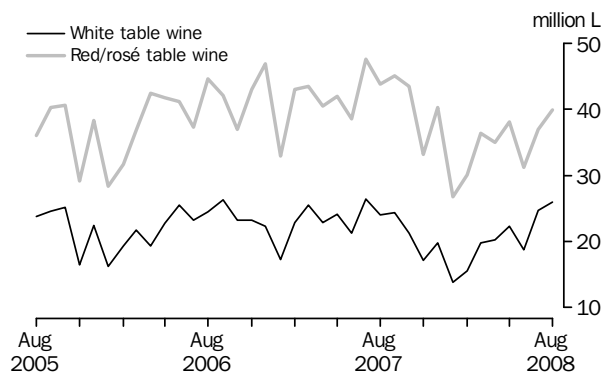
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 67.7 million litres of Australian produced wine were exported in August 2008, an increase of 6.6% on July 2008 and a fall of 3.8% on August 2007. In August 2008, 26.0 million litres of Australian produced white table wine were exported, an increase of 5.2% on last month and an increase of 8.1% on August 2007. Australian producers exported 40.0 million litres of red and rosé table wine in August 2008, an increase of 8.1% from last month and an 8.8% decrease on August 2007.

EXPORTS OF TABLE WINE BY TYPE: **Original**

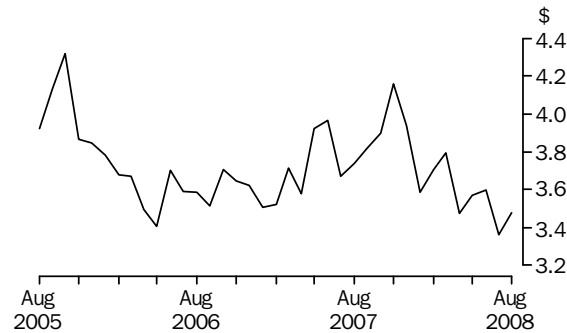


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, the value of the wine exported this month (67.7 million litres) was \$235.7m, an increase of 10.3% in value from July 2008. The average value of Australian wine exported in August 2008 was \$3.48 per litre, up from \$3.36 per litre last month and down from \$3.74 per litre in August 2007.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

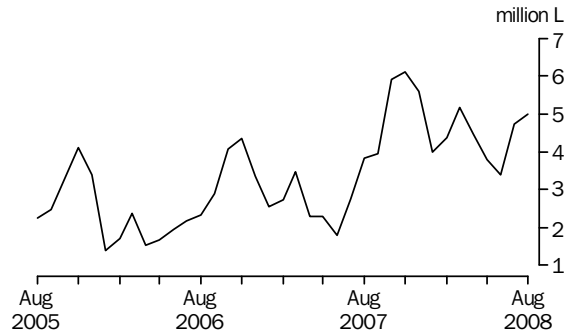
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For August, the value reported by the ABS was \$235.7m, while the AWBC value was \$222.6m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 5.0 million litres of wine, valued at \$42.6 million were imported in August 2008, a rise of 5.6% in quantity. The value of imports was 30.4% higher than July 2008. The average value of wine imports cleared for home consumption in August 2008 was \$8.52 per litre up from \$6.90 per litre in July 2008.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2008 shows that wine available for consumption in Australia increased 2.4% on the same quarter in 2007. Domestic sales of Australian wine decreased 2.4%, and wine imports increased 82.6%. Total disposals of Australian produced wine decreased by 8.5% on the same quarter in 2007 with exports falling 11.9%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	447 832	34 275	482 107	786 926	1 234 758
2007-08	426 421	53 311	479 732	r714 622	r1 141 043
June Quarter 2007	105 480	6 378	111 858	192 534	298 014
June Quarter 2008	102 939	11 646	114 585	r169 592	r272 531

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 294	116 195	218 468	101 915	57 276	161 894	380 362	67 470	447 832
2007-08	93 524	110 367	206 399	94 899	55 336	154 511	360 908	65 513	426 421
2007									
August	7 216	9 237	16 555	9 193	5 209	14 610	31 165	4 829	35 994
September	7 625	9 882	17 677	7 675	4 633	12 573	30 250	5 765	36 015
October	9 136	9 353	18 588	8 133	4 608	13 301	31 889	7 819	39 708
November	10 909	9 992	21 170	9 451	4 788	14 617	35 787	8 472	44 259
December	9 230	9 430	18 858	7 945	4 261	12 548	31 406	8 040	39 446
2008									
January	6 037	8 087	14 257	4 559	3 183	8 134	22 391	3 534	25 925
February	6 904	10 180	17 286	5 677	4 446	10 679	27 964	3 739	31 703
March	7 328	8 724	16 465	6 580	4 132	10 888	27 352	4 572	31 924
April	7 201	8 992	16 445	7 424	4 681	12 286	28 731	4 289	33 020
May	7 229	8 712	16 089	8 661	4 956	13 932	30 021	4 651	34 672
June	7 588	8 053	15 893	9 581	4 566	14 685	30 578	4 669	35 247
July	8 002	10 425	18 654	9 617	6 321	16 265	34 919	5 396	40 315
August	6 563	8 445	15 085	8 157	5 313	13 838	28 923	4 812	33 735
SEASONALLY ADJUSTED									
2007									
August	7 637	9 348	17 161	8 145	4 402	12 774	29 935	5 154	35 089
September	7 572	9 740	17 488	7 519	4 508	12 368	29 856	5 539	35 395
October	7 723	9 111	16 932	7 367	4 407	12 264	29 196	5 793	34 989
November	7 864	9 054	17 185	7 648	4 525	12 493	29 678	5 675	35 353
December	7 669	9 470	17 261	7 903	4 800	13 092	30 353	5 632	35 985
2008									
January	8 547	9 943	18 645	7 805	5 368	13 605	32 250	5 627	37 877
February	7 513	9 635	17 378	7 163	4 914	12 710	30 088	5 252	35 340
March	7 596	8 782	16 711	7 720	4 458	12 454	29 165	5 381	34 546
April	7 445	8 786	16 494	7 668	4 551	12 318	28 812	4 631	33 443
May	7 802	8 459	16 430	8 031	4 533	12 967	29 397	5 302	34 699
June	9 316	9 089	18 654	9 345	4 734	14 578	33 232	5 929	39 161
July	8 038	9 432	17 698	7 961	4 787	13 037	30 735	5 528	36 263
August	7 311	9 033	16 494	7 442	4 572	12 451	28 945	5 398	34 343
TREND									
2007									
August	7 625	9 302	17 114	7 993	4 485	12 814	29 928	5 443	35 371
September	7 644	9 317	17 141	7 840	4 494	12 687	29 828	5 505	35 333
October	7 725	9 381	17 276	7 713	4 571	12 665	29 941	5 600	35 541
November	7 817	9 457	17 444	7 616	4 690	12 715	30 159	5 652	35 811
December	7 838	9 477	17 497	7 543	4 798	12 765	30 262	5 600	35 862
2008									
January	7 805	9 404	17 412	7 542	4 844	12 802	30 214	5 472	35 686
February	7 793	9 274	17 295	7 636	4 824	12 853	30 148	5 339	35 487
March	7 830	9 117	17 190	7 779	4 754	12 898	30 088	5 256	35 344
April	7 908	8 981	17 135	7 939	4 674	12 961	30 096	5 259	35 355
May	7 997	8 911	17 147	8 086	4 625	13 055	30 202	5 322	35 524
June	8 061	8 927	17 213	8 176	4 616	13 145	30 358	5 408	35 766
July	8 069	8 981	17 257	8 193	4 620	13 182	30 439	5 489	35 928
August	8 082	9 075	17 344	8 172	4 658	13 213	30 557	5 567	36 124

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total	Total table wine	Total other wine	Total wine
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2005-06	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	0.5
2006-07	7.9	-1.7	2.8	11.0	-6.3	5.0	3.7	2.9	3.6
2007-08	-6.8	-5.0	-5.5	-6.9	-3.4	-4.6	-5.1	-2.9	-4.8
2007									
August	1.3	-5.0	-3.3	-8.3	-11.3	-10.1	-6.6	-6.0	-6.5
September	5.7	7.0	6.8	-16.5	-11.1	-13.9	-2.9	19.4	0.1
October	19.8	-5.4	5.2	6.0	-0.5	5.8	5.4	35.6	10.3
November	19.4	6.8	13.9	16.2	3.9	9.9	12.2	8.4	11.5
December	-15.4	-5.6	-10.9	-15.9	-11.0	-14.2	-12.2	-5.1	-10.9
2008									
January	-34.6	-14.2	-24.4	-42.6	-25.3	-35.2	-28.7	-56.0	-34.3
February	14.4	25.9	21.2	24.5	39.7	31.3	24.9	5.8	22.3
March	6.1	-14.3	-4.7	15.9	-7.1	2.0	-2.2	22.3	0.7
April	-1.7	3.1	-0.1	12.8	13.3	12.8	5.0	-6.2	3.4
May	0.4	-3.1	-2.2	16.7	5.9	13.4	4.5	8.4	5.0
June	5.0	-7.6	-1.2	10.6	-7.9	5.4	1.9	0.4	1.7
July	5.5	29.5	17.4	0.4	38.4	10.8	14.2	15.6	14.4
August	-18.0	-19.0	-19.1	-15.2	-15.9	-14.9	-17.2	-10.8	-16.3
SEASONALLY ADJUSTED									
2007									
August	2.5	-0.9	-0.1	-6.7	-4.9	-6.9	-3.1	-7.5	-3.8
September	-0.8	4.2	1.9	-7.7	2.4	-3.2	-0.3	7.5	0.9
October	2.0	-6.5	-3.2	-2.0	-2.2	-0.8	-2.2	4.6	-1.1
November	1.8	-0.6	1.5	3.8	2.7	1.9	1.7	-2.0	1.0
December	-2.5	4.6	0.4	3.3	6.1	4.8	2.3	-0.8	1.8
2008									
January	11.4	5.0	8.0	-1.2	11.8	3.9	6.2	-0.1	5.3
February	-12.1	-3.1	-6.8	-8.2	-8.5	-6.6	-6.7	-6.7	-6.7
March	1.1	-8.9	-3.8	7.8	-9.3	-2.0	-3.1	2.5	-2.2
April	-2.0	—	-1.3	-0.7	2.1	-1.1	-1.2	-13.9	-3.2
May	4.8	-3.7	-0.4	4.7	-0.4	5.3	2.0	14.5	3.8
June	19.4	7.4	13.5	16.4	4.4	12.4	13.0	11.8	12.9
July	-13.7	3.8	-5.1	-14.8	1.1	-10.6	-7.5	-6.8	-7.4
August	-9.0	-4.2	-6.8	-6.5	-4.5	-4.5	-5.8	-2.4	-5.3
TREND									
2007									
August	-0.9	-0.7	-0.7	-2.0	-1.1	-1.5	-1.0	-0.1	-0.9
September	0.2	0.2	0.2	-1.9	0.2	-1.0	-0.3	1.1	-0.1
October	1.1	0.7	0.8	-1.6	1.7	-0.2	0.4	1.7	0.6
November	1.2	0.8	1.0	-1.3	2.6	0.4	0.7	0.9	0.8
December	0.3	0.2	0.3	-1.0	2.3	0.4	0.3	-0.9	0.1
2008									
January	-0.4	-0.8	-0.5	—	1.0	0.3	-0.2	-2.3	-0.5
February	-0.2	-1.4	-0.7	1.2	-0.4	0.4	-0.2	-2.4	-0.6
March	0.5	-1.7	-0.6	1.9	-1.5	0.4	-0.2	-1.6	-0.4
April	1.0	-1.5	-0.3	2.1	-1.7	0.5	—	0.1	—
May	1.1	-0.8	0.1	1.8	-1.1	0.7	0.4	1.2	0.5
June	0.8	0.2	0.4	1.1	-0.2	0.7	0.5	1.6	0.7
July	0.1	0.6	0.3	0.2	0.1	0.3	0.3	1.5	0.5
August	0.2	1.0	0.5	-0.3	0.8	0.2	0.4	1.4	0.5

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2005-06	366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006-07	380 362	17 388	23 265	16 618	7 081	2 947	172	510
2007-08	360 908	17 183	21 654	14 939	8 480	3 113	145	508
2007								
August	31 165	1 565	1 491	870	595	296	12	46
September	30 250	1 458	1 935	1 467	673	217	14	29
October	31 889	1 342	3 137	1 973	1 066	289	12	55
November	35 787	1 999	2 985	2 166	989	315	18	55
December	31 406	1 405	3 209	2 075	1 005	331	15	78
2008								
January	22 391	852	1 249	680	531	214	8	29
February	27 964	1 123	1 063	761	611	170	10	22
March	27 352	1 122	1 327	1 151	736	226	11	33
April	28 731	1 241	1 330	891	598	217	12	32
May	30 021	1 594	1 261	1 012	549	225	11	38
June	30 578	1 541	1 139	1 140	595	246	8	39
July	34 919	1 900	1 397	1 015	642	435	8	50
August	28 923	1 408	1 509	988	579	320	7	37

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006-07	1 662	3 452	439	7 864	3 973	17 388
2007-08	1 803	3 430	400	7 331	4 219	17 183
2007						
August	165	323	39	667	370	1 565
September	147	279	41	658	334	1 458
October	np	256	np	502	398	1 342
November	np	386	np	617	652	1 999
December	np	348	np	506	328	1 405
2008						
January	93	140	21	400	197	852
February	88	163	24	585	263	1 123
March	np	247	np	470	296	1 122
April	118	243	26	575	278	1 241
May	139	346	28	693	387	1 594
June	140	317	28	757	300	1 541
July	184	374	39	780	523	1 900
August	137	344	24	555	348	1 408

np not available for publication but included in totals where applicable, unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	276 565	491 589	768 154	2 781	15 366	625	786 926
2007-08	r243 609	r451 242	r694 851	2 256	16 305	1 211	r714 622
2007							
June	21 246	38 535	59 780	166	971	19	60 936
July	26 454	47 588	74 042	244	1 344	55	75 686
August	24 065	43 855	67 920	305	2 069	128	70 422
September	24 402	45 153	69 554	253	2 157	51	72 015
October	21 230	43 465	64 695	180	2 244	103	67 222
November	17 176	33 217	50 394	217	1 296	82	51 988
December	19 742	40 297	60 039	172	1 434	108	61 752
2008							
January	13 844	26 823	40 667	128	752	41	41 588
February	15 526	30 057	45 583	85	1 102	83	46 852
March	19 757	36 430	56 186	205	960	156	57 506
April	20 281	34 976	55 257	100	922	168	56 446
May	22 347	38 137	60 484	228	1 296	162	62 170
June	r18 784	r31 247	r50 031	141	730	74	r50 976
July	r24 721	r37 000	r61 721	r159	r1 279	378	r63 537
August	26 017	39 991	66 008	267	1 260	213	67 748
VALUE (b) (\$'000)							
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	845 501	1 930 310	2 775 810	14 707	83 213	3 154	2 876 885
2007-08	794 231	1 786 094	2 580 325	13 949	76 952	8 397	2 679 623
2007							
June	71 194	164 613	235 807	977	4 786	143	241 714
July	82 531	186 798	269 329	1 612	6 361	384	277 686
August	82 607	169 197	251 805	1 639	9 268	563	263 275
September	80 355	182 204	262 558	1 391	10 556	495	275 000
October	75 490	175 649	251 139	1 360	9 006	599	262 104
November	60 104	146 750	206 853	1 526	7 031	770	216 181
December	67 454	167 059	234 513	1 091	6 591	991	243 186
2008							
January	45 461	98 356	143 816	878	4 017	440	149 151
February	48 805	118 465	167 271	738	5 063	467	173 539
March	64 488	146 209	210 697	1 057	5 146	1 166	218 066
April	62 715	127 085	189 800	712	4 530	998	196 041
May	68 167	146 105	214 272	1 113	5 695	931	222 011
June	56 055	122 217	178 272	831	3 688	593	183 384
July	r68 126	r138 728	r206 854	871	r5 046	838	r213 609
August	76 775	151 409	228 184	1 423	5 659	417	235 683

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(a) Exports may include sales made by exporters other than winemakers.

(b) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
2005-06	38	2 037	457	7 796
2006-07	8	216	447	8 968
2007-08	4	71	452	10 608
2007				
June	—	—	29	680
July	—	1	38	722
August	—	—	39	1 002
September	—	—	32	690
October	—	—	42	1 167
November	3	31	49	1 354
December	—	7	62	1 530
2008				
January	—	2	25	819
February	—	24	24	564
March	—	1	38	551
April	—	1	24	565
May	—	2	38	771
June	—	—	42	874
July	1	15	38	903
August	69	181	27	855

— nil or rounded to zero (including null cells)

(a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS AND IMPORTS, Selected countries(a)—August 2008

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (c)								
United Kingdom(d)	11 360	13 973	25 333	107	700	194	26 335	80 278
United States of America	8 854	11 159	20 013	44	90	—	20 148	66 286
Canada	1 333	3 626	4 959	30	90	—	5 079	25 040
Germany	281	613	893	—	—	—	894	2 504
New Zealand	334	1 276	1 610	46	124	—	1 781	7 450
Netherlands	486	883	1 369	—	12	—	1 381	4 991
Denmark	740	2 677	3 417	—	3	—	3 420	7 199
Belgium	443	728	1 171	—	32	—	1 203	2 816
China (excludes SARs and Taiwan)	141	759	901	—	4	10	915	5 460
Ireland	588	667	1 255	—	22	—	1 276	5 410
Sweden	259	519	778	2	17	—	797	3 365
Japan	181	411	592	—	68	—	660	3 691
France	102	179	281	—	—	—	281	974
Singapore	93	211	304	2	16	1	323	3 049
Hong Kong (SAR of China)	75	277	352	2	12	7	372	3 251
Norway	33	256	289	—	9	—	298	1 005
Finland	111	276	387	1	9	—	397	1 783
United Arab Emirates	123	166	289	2	26	—	316	1 177
Malaysia	42	182	223	3	1	—	227	1 646
Taiwan	5	103	108	—	2	—	109	633
Total other countries(e)	435	1 049	1 483	26	25	1	1 535	7 675
Total all countries	26 017	39 991	66 008	267	1 260	213	67 748	235 683
IMPORTS (f)								
New Zealand	2 367	114	2 480	—	19	22	2 521	17 587
Italy	166	431	597	3	430	70	1 100	6 105
France	228	188	416	—	364	4	785	16 051
Portugal	4	16	20	1	—	15	36	230
Spain	35	81	117	5	16	3	141	895
Chile	29	40	69	—	15	—	83	362
Germany	9	—	9	—	—	13	22	232
South Africa	16	75	91	—	—	—	91	303
Total other countries(e)	23	87	110	—	1	108	219	817
Total All Countries	2 877	1 032	3 909	9	845	234	4 997	42 582

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) See paragraphs 8 and 9 of the Explanatory notes.

(c) Exports may include sales made by exporters other than winemakers.

(d) United Kingdom, Channel Islands and Isle of Man

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the Former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total All Regions	European Union(c)
QUANTITY ('000 L)								
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006-07	38 318	423 032	14 876	40 769	262 120	7 811	786 926	415 516
2007-08	24 412	402 784	13 162	32 218	r233 350	8 696	r714 622	397 423
2007								
June	2 428	33 261	1 012	2 592	21 121	520	60 936	33 013
July	3 353	42 108	751	3 268	25 302	904	75 686	41 597
August	2 673	43 424	1 057	2 852	19 629	787	70 422	42 990
September	2 899	39 840	971	1 896	25 673	736	72 015	39 415
October	2 592	40 699	1 386	2 384	19 480	680	67 222	40 102
November	2 277	25 673	1 264	2 717	19 635	423	51 988	25 343
December	1 135	30 546	1 399	3 358	24 631	683	61 752	30 140
2008								
January	1 127	23 879	835	1 601	13 535	611	41 588	23 415
February	1 258	27 785	1 013	2 348	13 738	710	46 852	27 331
March	1 708	33 240	1 159	2 332	18 423	644	57 506	32 845
April	1 533	33 139	1 122	2 657	17 255	740	56 446	32 554
May	2 002	34 263	1 167	2 829	20 812	1 098	62 170	33 796
June	1 855	28 187	1 038	3 977	r15 237	681	r50 976	27 893
July	r1 805	r37 467	r1 006	r2 879	r19 655	r725	r63 537	r37 022
August	1 893	36 929	820	2 295	25 243	568	67 748	36 400
VALUE(d) (\$'000)								
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006-07	111 967	1 385 398	88 665	148 823	1 111 964	30 067	2 876 885	1 356 059
2007-08	94 641	1 287 628	90 880	173 328	997 260	35 886	2 679 623	1 265 527
2007								
June	7 138	101 402	9 572	13 354	107 853	2 396	241 714	100 514
July	9 892	131 804	5 382	13 841	113 604	3 163	277 686	129 549
August	9 076	143 245	7 306	15 131	85 412	3 105	263 275	141 257
September	11 500	133 836	5 874	11 244	109 376	3 171	275 000	131 883
October	10 843	135 338	8 658	13 877	90 719	2 669	262 104	132 525
November	8 800	82 602	7 343	14 721	100 454	2 262	216 181	81 281
December	4 714	95 907	8 263	19 777	111 288	3 236	243 186	94 187
2008								
January	4 323	74 900	5 794	9 425	51 946	2 763	149 151	73 200
February	5 107	86 438	7 248	13 796	58 119	2 830	173 539	85 183
March	7 342	115 947	9 263	12 517	70 070	2 928	218 066	114 170
April	6 357	95 585	7 709	14 823	67 851	3 716	196 041	93 643
May	8 812	105 055	9 337	15 698	79 793	3 316	222 011	103 080
June	7 876	86 973	8 702	18 479	58 626	2 728	183 384	85 571
July	r7 153	r112 450	r7 196	r13 410	r70 822	r2 578	r213 609	r110 944
August	8 001	112 926	6 188	14 724	91 383	2 462	235 683	110 742

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 27 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

IMPORTS CLEARED (a), Selected Countries(b)

	New Zealand	Italy	France	Portugal	Spain	Chile	Germany	South Africa	Total other countries	Total All Countries
QUANTITY ('000 L)										
2005-06	11 853	4 821	4 136	854	786	339	350	299	929	24 369
2006-07	18 142	5 544	5 354	482	947	586	901	517	1 802	34 275
2007-08	23 857	7 117	7 087	723	1 167	4 449	557	2 527	5 828	53 311
2007										
June	951	241	282	33	95	1	21	7	158	1 788
July	1 368	378	377	26	53	2	40	20	481	2 746
August	2 045	696	689	33	73	36	44	93	122	3 832
September	2 083	855	461	84	156	9	59	52	191	3 950
October	2 715	820	1 009	39	107	640	47	171	356	5 904
November	3 159	731	1 032	126	207	163	46	135	504	6 103
December	1 642	1 074	818	120	79	1 057	30	102	673	5 596
2008										
January	1 399	400	555	32	106	909	43	177	372	3 992
February	2 397	334	390	18	110	679	19	9	414	4 372
March	1 705	474	480	97	109	496	87	1 026	696	5 170
April	1 680	462	461	67	79	226	82	186	1 231	4 474
May	1 899	264	445	36	19	95	35	268	725	3 786
June	1 766	626	372	45	67	137	23	287	64	3 387
July	2 257	809	628	77	59	603	96	109	95	4 733
August	2 521	1 100	785	36	141	83	22	91	219	4 997
VALUE (c) (\$'000)										
2005-06	98 220	24 703	72 547	2 392	3 894	1 382	1 885	1 174	5 067	211 263
2006-07	155 913	32 081	97 134	2 050	4 900	2 439	3 347	1 389	7 769	307 023
2007-08	209 372	40 543	r142 906	2 888	7 265	7 284	2 935	5 522	12 740	r431 456
2007										
June	7 987	1 500	7 880	200	253	18	160	36	571	18 604
July	11 736	2 391	6 642	91	295	7	226	58	1 078	22 524
August	17 990	4 560	13 993	148	494	129	230	224	886	38 655
September	18 706	4 958	8 465	282	977	52	380	163	814	34 796
October	23 811	4 864	19 640	177	610	1 278	243	448	1 030	52 101
November	25 430	3 778	20 529	524	981	399	220	515	1 372	53 749
December	15 222	5 089	17 136	403	383	1 546	154	341	1 538	41 811
2008										
January	12 643	2 470	11 000	114	786	1 404	197	465	739	29 817
February	21 512	2 034	9 089	70	903	830	138	45	437	35 056
March	16 100	2 423	9 406	454	802	487	468	1 431	1 105	32 676
April	14 573	2 705	9 834	219	306	423	310	794	1 359	30 523
May	15 715	1 839	9 693	144	217	149	195	209	1 781	29 942
June	15 934	3 433	r7 480	263	511	581	172	831	600	r29 806
July	15 606	4 853	9 801	295	452	520	285	326	525	32 662
August	17 587	6 105	16 051	230	895	362	232	303	817	42 582

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(c) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2005-06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006-07	19 003	6 487	25 490	123	7 000	1 662	34 275
2007-08	31 317	11 260	42 578	159	8 268	2 307	53 311
2007							
June	971	303	1 274	10	342	162	1 788
July	1 476	722	2 199	20	322	205	2 746
August	2 196	569	2 765	4	988	75	3 832
September	2 213	724	2 937	23	799	192	3 950
October	3 458	831	4 289	12	1 210	393	5 904
November	3 551	1 322	4 873	14	1 084	132	6 103
December	2 286	1 704	3 990	19	1 107	480	5 596
2008							
January	2 705	564	3 269	15	548	161	3 992
February	3 283	469	3 752	1	514	104	4 372
March	2 271	2 200	4 471	18	423	259	5 170
April	2 870	913	3 783	7	527	157	4 474
May	2 766	633	3 400	7	289	90	3 786
June	2 241	609	2 851	20	456	61	3 387
July	3 109	755	3 864	8	736	124	4 733
August	2 877	1 032	3 909	9	845	234	4 997
VALUE (b) (\$'000)							
2005-06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006-07	155 180	46 720	201 900	1 154	97 533	6 437	307 023
2007-08	222 548	r64 581	r287 129	1 523	132 353	10 450	r431 456
2007							
June	7 450	3 205	10 655	146	7 273	531	18 604
July	12 541	3 828	16 368	73	5 297	786	22 524
August	18 242	5 729	23 971	57	14 318	308	38 655
September	19 331	5 616	24 947	160	8 827	862	34 796
October	23 931	6 189	30 120	100	20 564	1 317	52 101
November	26 583	7 186	33 769	193	19 096	691	53 749
December	16 815	5 785	22 601	131	17 289	1 791	41 811
2008							
January	15 166	4 887	20 052	149	8 181	1 434	29 817
February	20 580	4 276	24 856	10	9 799	392	35 056
March	18 061	5 702	23 763	209	7 504	1 200	32 676
April	16 117	4 244	20 361	86	9 220	856	30 523
May	17 875	5 613	23 487	93	6 000	361	29 942
June	17 308	r5 526	r22 833	262	6 258	452	r29 806
July	17 310	5 831	23 140	122	8 897	502	32 662
August	22 182	7 857	30 039	116	11 577	850	42 582

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(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from 97 winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 92% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The revision properties of the seasonally adjusted and trend estimates have been improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The Sales of Australian Wine and Brandy by Winemakers Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis. For more information on the details of ARIMA modelling see feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 6354 or via e-mail at time.series.analysis@abs.gov.au.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed on the ABS web site. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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INTERNET **www.abs.gov.au** the ABS website is the best place for data from our publications and information about the ABS.

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